

# How Our Online Demos Work

## 1. Request is submitted

Once you have submitted your demo request through our website, your request is sent to our sales team.

## 2. We contact you to set it up

Once our sales team has your request, the first person available will contact you at the contact information you provided - either by e-mail or telephone, depending on what you specified on your request to set up the demo.

Demos are available from 9:30 - 4:15 EST.

If you have a special request for an after-hours demo, please let the sales team member know so that we can try to accommodate you.

## 3. Once it's set up, you'll receive an invitation through e-mail

After your demo has been scheduled, you will receive an e-mail invitation to "Join a Meeting" with our sales team to go through the demo. The e-mail will include the date and time set for the demo, a link to join the meeting and a telephone number you can call in at the time of your demo for a conference call.

To the right is an example of the e-mail you would receive confirming the demo and giving you the information you need to join the meeting.

## 4. How the demo works

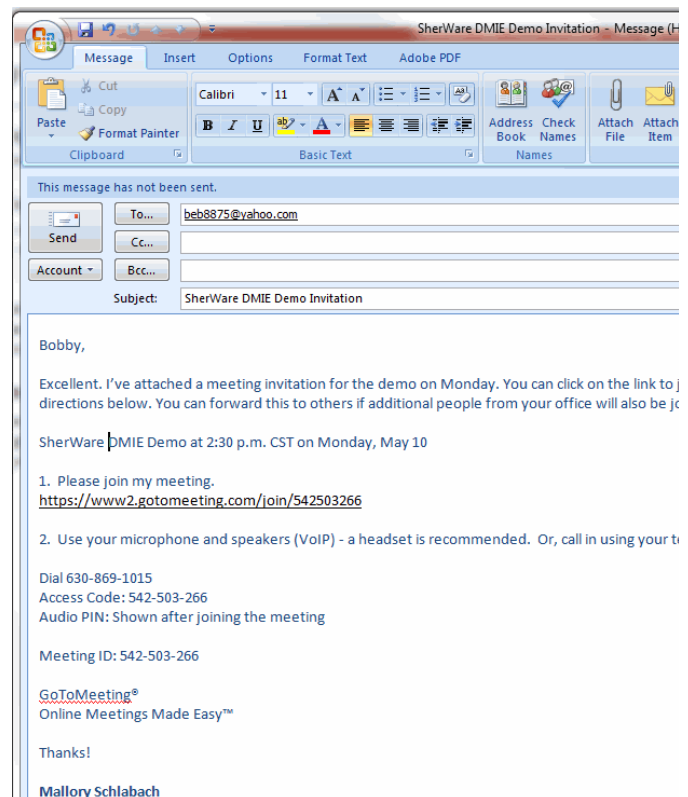
By joining a meeting, you are connected online to our computer from your own. You will be able to see our screens and have us demonstrate the software in real-time.

This allows you to see anything you need to within the software for how you would typically use it. We will give you an overview of how the software works, from setting up your data to processing a distribution and going through reports.

## 5. What happens next?

When you've viewed the demo, the next step is up to you. Will the software work for your company's needs? Do you have any concerns about the software? Is there anything else you need to see or any more information you'd like about our company or products before you make a purchasing decision?

We will stay in touch with you to see if there is anything else we can do to help as you continue to evaluate our software.



**SherWare**  
Software That Empowers

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